

Welcome to Dispute Resolution Processes.

Our main textbook for this class entitled **Dispute Resolution and Lawyers** by Riskin et al. is the fourth edition published in 2009. It is expected in the bookstore momentarily. However, our other book, **Getting to Yes: Negotiating Agreement Without Giving In.** by Fisher and Ury (paperback) is considered the seminal authority on negotiation. It is in the bookstore and readily available at any other bookseller. For the first day of class on **August 24th 2009 at 4:05 in Room 371**, please read Chapters 1-5 pp. 1-94. After reading, please follow the assignment below.

**Compass: Talking Points**

Using the format below answer each question for these 2 fact patterns:

- a. “Separating the people from the problem” in the **Landlord Tenant Dispute (Page 24)**
- b. “Brainstorming session” in the **Labor Management Dispute (Pages 64-65).**

This will not be collected, but please be ready to discuss all points on the first day of class.

**N (North)**

What other information do you feel you still **NEED** to know about these disputes (What questions do they raise?)

**W (West)**

Based on these disputes, what **WORRIES** you about each position taken by the parties?

**E (East)**

Based on the disputes, what **EXCITES** you about attempting to use this process?

**S (South)**

After analyzing the positions taken by the parties, what are your **SUGGESTIONS** for resolving the disputes?

