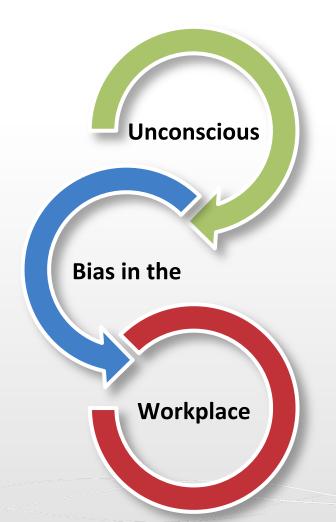
2016 DiversityInc. Top 50 Event



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What is Unconscious (Implicit) Bias?

- ☐ Refers to a bias that we are *unaware of*, and happens outside of our control
- ☐ It is a bias that *happens automatically* and is triggered by our brain making quick judgments and assessments of people and situations
- ☐ It is influenced by our background, family, cultural environment, personal experiences etc.



Awareness and Research

B Traditional thought assumed that biases and discrimination were conscious

A

S

What if people make decisions that discriminate without knowing it?

Brain functions, emotional responses etc., fall outside of our conscious awareness

Today, we understand that bias is normative, unconscious and largely unintentional



Warning! Courageous Conversation Audience Participation Needed...





Are We Biased?



YEP!

Whether you're Young, Mature, Male, Female, Rich, Poor, White, Asian, Black, Hispanic, Native American, Disabled, Abled, Gay, Straight, Married, Single etc....



Examples

Halo Effect Affinity Bias Race Bias Group think Maternal Bias Confirmation Bias Perception Bias Intuition Bias



Examples of Unconscious Bias

- When stereotypical White or Black names are on resumes:
 - White-sounding names got
 50% more callbacks
 - Black applicants with more experience/credentials received 9% more callbacks vs.
 30% for White applicants
 - Applicants hide race by using different names on resumes

- Promotions based on performance and gender:
 - Low performing man is 50% more likely to be promoted over high performing woman when evaluated individually
 - When evaluated together, bias drops and high performance wins
 - 80% of people think of a male when they hear "manager"



Examples of Unconscious Bias

- When Men are hired based on height:
 - Almost 60% of Corporate CEOs are over 6 feet tall
 - Less than 15% of the male population are over 6 feet tall
 - Tall men move into leadership positions more frequently
 - CEOs, company presidents, tend to be taller than average

How Women are impacted:

- Blond women's salaries were
 7% higher than women who
 were brunettes or redheads
- For every 1% increase in a woman's body mass, there was a .6% decrease in family income
- Scientists are more likely to hire men, rank them higher in competency, and pay them \$4,000 more per year



Organizational Unconscious

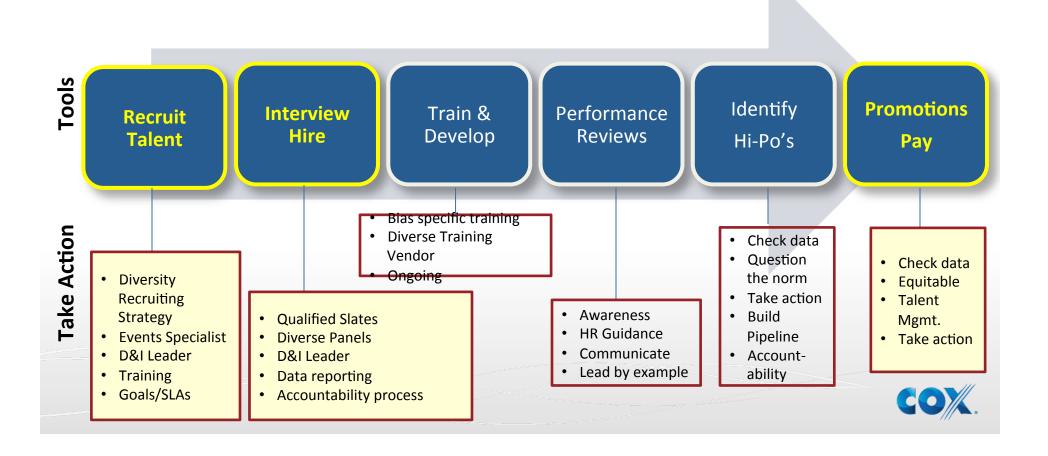
- Unconscious behavior filters over into the workplace
- Influences individuals and organizational culture
- Unconscious organizational patterns or norms of behavior shape decisions and choices impacting People, Customers, Community and Suppliers



Impacts in the Workplace



Areas of Focus



Minimize Workplace Impact

Customize Training Visual Impact Can't make better Self-awareness people BUT **Help them make Employee Survey** better decisions **New Processes** Leadership Accountability **Enterprise Assessment**

Why Is This Important?

An awareness of unconscious bias requires us to rethink the way we approach diversity and inclusion work

We have focused on partnering, influencing and educating people so they "get" diversity

The challenge is that "getting it," on a conscious level, may have little or no impact on their unconscious beliefs



When We Get It Right

Increased productivity Improved corporate reputation Increased board development Higher market to book value Better stock growth Better problem solving abilities Increased firm value Increased percentage of women in line positions Improved corporate sustainability Higher organizational excellence scores Better performance on highly complex tasks Higher social sensitivity **Greater social responsiveness Higher customer satisfaction** Higher collective intelligence Higher likelihood of being considered ethical Better corporate oversight Increased knowledge formation and patents Better corporate social performance Better economic growth Lower corporate fraud **Higher quality CSR initiatives**

Increased profitability

Better board member attendance

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