

SETON HALL | LAW

Healthcare Compliance
Certificate Program



Erica Powers

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Erica Powers is a strategic leader with deep business knowledge and over 20 years of experience in the biopharmaceutical industry, helping organizations achieve their goals while upholding the highest standards of ethics, integrity, and risk management. She specializes in integrating compliance into business strategy, ensuring that compliance is not a barrier but an enabler of innovation and sustainable growth. With a broad, enterprise-wide perspective, Erica serves as a trusted advisor to leadership teams, helping them navigate complex challenges across pre-commercial planning, product launches, global expansion, collaborations, and M&A activities.

Dedicated to building and developing high-performing teams, Erica takes a people-centered approach to leadership that fosters collaboration, empowerment, and shared purpose. She is passionate about creating environments where teams feel motivated to excel—even in high-pressure situations. A recognized global expert in compliance strategy, risk management, and data-driven insights, she translates complex compliance requirements into practical, business-aligned solutions that drive sustainable success.

With additional experience in corporate & business development, regulatory affairs, and finance, Erica brings a broad understanding of pharmaceutical business operations and excels at translating complex compliance requirements into practical, actionable guidance that resonates across diverse stakeholder groups.

She is also a recognized thought leader and global expert in compliance training, data analytics, monitoring & auditing, risk assessments, data privacy, and global spend transparency. With strong communication skills, she enjoys engaging with audiences ranging from large conference settings to executive leadership meetings, bringing clarity and actionable insights to complex compliance matters.

Throughout her career, Erica has been sought after as a trusted partner and key member of leadership teams, recognized for her ability to navigate complex challenges with integrity, sound judgment, and a balanced approach that aligns compliance with business priorities. She brings a strong work ethic, a drive for excellence, and an open-minded, solution-oriented approach to problem-solving. Committed to driving meaningful impact across organizations, she fosters cultures of accountability and trust, ensuring compliance serves as a foundation for both ethical leadership and business success.