

# SETON HALL | LAW

Healthcare Compliance  
Certificate Program

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Gustavo Alcocer manages the Corporate and Commercial Law Group at OLIVARES, advising domestic and foreign businesses and the owners of those businesses on Mexico and cross-border corporate and commercial transactions. He serves as outside general counsel in Mexico to many of his domestic and foreign clients and has significant experience in domestic and cross-border transactions. With more than 30 years of law firm and in-house practice experience, Mr. Alcocer possesses a wealth of transactional knowledge in M&A, finance, and business law and advises clients across IP-intensive industry sectors such as life sciences, information technology, food and beverage, transportation, and retail. Clients routinely turn to him for sophisticated strategic advice regarding structuring, maintaining and expanding operations in Mexico, as well as on valuation and monetization. He has published articles in leading industry publications including Managing Intellectual Property, Getting the Deal Through, and International Comparative Legal Guides (ICLG).